**TO WHOM IT MAY CONCERN**

This is to certify that Mr. Adam Mohideen of Scad college of engineering and technology College/Institution worked as an intern as part of MBA course in Anna University. The particulars of internship are given below:

Internship starting date: 18/08/2023

Internship Ending date: 18/09/2023

Actual number of days worked: 30 Days

Tentative number of hours worked : 210 Hours

Broad area of work: JR.MARKETING EXECUTIVE

A small description of work done by the intern during the period:

* Organising appointments and meetings with community Labs, Doctors & healthcare centers.
* Identifying and establishing new business.
* Lead generation, doctor meetings, business development & negotiating contract.
* Meeting both the business and scientific needs of healthcare professionals.
* Maintaining detailed records.
* Reviewing sales performance.

Signature:

Name:

Designation:

Contact number:

Email: [parel@aarthiscan.com](mailto:parel@aarthiscan.com)

(seal of the organization)